



Procurement
Board

NSW Procurement Reform

Strategic Directions Statement

November 2012

Further, as noted elsewhere in this Statement, training will be an important mechanism to help build procurement officers' strategic procurement capabilities. This will also be the case to embed and sustain more innovative procurement practices such as outcome-based procurement in agencies.

Accordingly, early industry engagement and outcome-based procurement will be included in the capability development plan for both procurement practitioners and others across the public sector to be developed by the Capability Working Group, and also in the vocational and tertiary procurement capability programs to be developed by the Capability Working Group with professional bodies and tertiary institutions.

Proposed Action	Timeframe
Leadership Group to trial early industry engagement in the development of two of the priority category management working plans	Q2 2013
Leadership Group to oversee the trial of four "outcome based" procurements for specific goods or services, with the results of that trial to be published	Q3 2013
Leadership Group to host a forum on the use of "outcome based" procurements to share the learnings of agencies	Q2 2013
Procurement Board to issue guidelines to facilitate outcome based procurements and innovation during the life of the contract	Q3 2013
Early industry engagement and outcome-based procurement to be included in: <ul style="list-style-type: none"> a. the capability development plan for both procurement practitioners and others across the public sector to be developed by the Capability Working Group, and b. the vocational and tertiary procurement capability programs to be developed by the Capability Working Group with professional bodies and tertiary institutions. 	Q2 2013
Category Management Plans that are to be developed will include a statement on the medium to long term issues and challenges being faced by NSW government purchasers in this category of goods or services.	Q2 2013 – Q4 2014

7.4.2 Innovative supplier engagement

NSW Health is pursuing a new system to support innovative supplier engagement. The intention of this system is to promote innovation and leverage supplier expertise, within a framework of transparency probity and compliance with Government policy. The system is intended to achieve better value, improved patient care and long term sustainable relationships. It is particularly important in the Health portfolio given the highly specialised needs, and high level of continuous innovation in service delivery. The lessons learned from this model could be used to inform the development of similar programs in other portfolios (eg education and transport).

In addition, NSW Trade & Investment launched its second round of the Collaborative Solutions program in May 2012. This round had a focus on "Mobile Government". As a complement to the NSW Health's innovative supplier engagement the outcomes of this program will also be